

*Wednesday, July, 08 2020*

# **SELLING TO THE COMMONWEALTH HOW TO GENERATE LEADS-EVA (WEBINAR)**

*Virginia Department of Small Business and Supplier Diversity in partnership with Radford University and Roanoke Regional Small Business Development Center invites you to attend How to Generate Leads on eVA*

*This is an advanced workshop on focused on how to find business opportunities and how to build your own lead list using the public reports vs. eVA building the list for you.*

*There will also be a high level overview of the competitive processes (Quick Quotes, IFBs, RFPs, etc).*



**No fee to attend this workshop  
Wednesday, July, 8th, 2020  
10:00 AM to 12:00 PM**

**Advance registration is Required  
Register at**

**[https://zoom.us/meeting/register/tJMvcOyqqjkrG9FUJ-536as1\\_IHD\\_tXXG\\_I4](https://zoom.us/meeting/register/tJMvcOyqqjkrG9FUJ-536as1_IHD_tXXG_I4)**



**RADFORD UNIVERSITY**

